

## पूरुव तट रेलवे / EAST COAST RAILWAY

Office of the  
Pr. Chief Commercial Manager  
1<sup>st</sup> Floor, North Block, Rail Sadan  
Bhubaneswar – 751017

**Commercial Circular No.09 (GC)/Parcel/2025**

**Date: 03.01.2025**

**Sub: Policy for utilization of BCN/BCNA stock for carriage of Parcel Traffic.**

**Ref:** Railway Board's FM Circular No.33 of 2024 dtd.16.12.2024

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Enclosed please find herewith a copy of Railway Board's letter 2024/TC(FM)/13/01 dtd.16.12.2024 regarding "**Policy for utilization of BCN/BCNA stock for carriage of Parcel Traffic**" which is self-explanatory for information and necessary action at your end.

All concerned to please note and act accordingly

**Authority:** Railway Board's letter No.2024/TC(FM)/13/01 dtd.16.12.2024

Encl: As above (02 Pages)

(G.R.Nayak)

Asst. Commercial Manager (FS)  
For Pr.Chief Commercial Manager

Dt. 03.01.2025

No.PCCM/432 /Parcel& Luggage/2024

**Copy to:-**

All SMs/Goods Supervisors/ Comml. Supervisors/Siding clerks/Booking Clerk in charges/Parcel Clerk/ weigh Bridge clerks/City Booking Agencies.

**Copy for information and necessary action to the:-**

PCOM, PFA, CFTM,SDGM,FA & CAO(T),Chairman/RCT, Dy CVO(T), DY CCO, Dy COM(FOIS),PO/RCT, Audit Officer/ECOR/BBS. Rates Section/CCM/ECOR/BBS, DRM/KUR, WAT& SBP/ECOR, Sr DOM/KUR, WAT&SBP/ECOR, SrDCM/KUR,WAT&SBP/ECOR,Traffic Manager/Visakhapatnam Port trust (VZP), Paradeep Port Trust/PRDP.

(G.R.Nayak)

Asst.Commercial Manager(FS)  
For Pr.Chief Commercial Manager



भारत सरकार/ GOVERNMENT OF INDIA  
रेल मंत्रालय/ MINISTRY OF RAILWAYS  
(रेलवे बोर्ड / RAILWAY BOARD)

No. 2024/TC(FM)/13/01

New Delhi, dated: 16.12.2024

The General Managers,  
All Indian Railways.

**Sub: Policy for utilization of BCN/ BCNA stock for carriage of Parcel Traffic.**

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In order to achieve the twin objectives of meeting the demand of customers and of gainfully utilizing the covered stock of IR (BCN and BCNA), a policy has been formulated to enable loading of BOG especially FMCG/ FMCD and other White Goods (which are generally volumetric in nature), in these stocks. This product has potential for maximizing the traffic and revenue. The guiding principles of the said policy are as follows:-

1.1 The scheme permits loading in BCN and BCNA wagons which are lying idle and Parcel Vans are not available. The scheme shall be applicable against the VP indents. For the purpose, BCN and BCNA wagons will be considered as *Deemed VPs*. A record of such loading may be maintained.

1.2 If the customer is willing to load such *Deemed VPs*, the loading may be allowed against such indents subject to the following conditions:

- i. **Commodities permitted:** White Goods such as home/electrical appliances, glass ware, medicines, Milk products including chocolates, FMCG, FMCD, textile Garment, Spices, yarn, furniture.
- ii. **Charging:** For such Deemed VPs, freight shall be charged at **Scale-'P'**.
- iii. **Charging weight** for deemed VP shall be 14 tonnes or actual load whichever is higher.
- iv. The **minimum composition** of BCN/BCNA wagons shall be **30 wagons**.
- v. Zonal Railways shall ensure that the wagons to be supplied against the Deemed VPs must be in good condition, and free from any traces of previous loaded consignments viz. cement, coal, etc.
- vi. In case of mini rake indent, if the 42 BCN/BCNA empty rake is supplied, the remaining wagons can be allotted for loading against VP indents. This helps in effective utilization of capacity and throughput.
- vii. All such loading will follow the extant weighment rules.
- viii. Zonal Railways shall conduct surprise checks from time to time to ensure that only the commodities listed under the policy are being loaded in such wagons.
- ix. Zonal Railways shall ensure that transportation of the rake takes place within reasonable time.



12224/2024 2. These instructions shall come into force with immediate effect, and shall remain valid for a period of **01 (one) year** from the date issue of this circular, with provision of mid-term review.

3. Railways may keep a watch on the loading pattern and give suggestions regarding system improvement in this policy.
4. CRIS is requested to make necessary modification/ updates in the system.
5. Wide publicity of the scheme may be made among the stakeholders.
6. This issues in consultation with Rates, Traffic Transportation Directorates and with the approval of Finance Directorate of Ministry of Railways.

(Ashutosh Mishra)

Jt. Director Freight Marketing

No. 2024/TC(FM)/13/01

New Delhi, dated: 16.12.2024

Copy to:

1. The Deputy Comptroller & Auditor General of India (Railways) Room No. 224, Rail Bhawan with 36 spares.
2. Principal Financial Advisors, All Indian Railways.
3. Director General of Audit, All Indian Railways.

For Member (Finance)/Railway Board

No. 2024/TC(FM)/13/01

New Delhi, dated: 16.12.2024

Copy forwarded for information and necessary action to:

1. The Principal Chief Operations Managers, All Indian Railways.
2. The Principal Chief Commercial Managers, All Indian Railways.
3. The Chief Passenger Transportation Managers, All Indian Railways.
4. The Chief Freight Transportation Managers, All Indian Railways.
5. The Chief Commercial Managers (FM), All Indian Railways.
6. Director General, RDSO, Manak Nagar, Lucknow.
7. Director, Indian Railways Institute of Transport Management Lucknow.
8. Director General, National Academy of Indian Railways, Vadodara.
9. Managing Director/CCM, KRCL Navi Mumbai-400014.
10. MD/CRIS, GM/FOIS/CRIS, GM/PMS/CRIS, New Delhi.
11. Managing Director, DFCCIL, New Delhi.

(Ashutosh Mishra)

Jt. Director Freight Marketing

No. 2024/TC(FM)/13/01

New Delhi, dated: 16.12.2024

Copy for information to:

1. CRB & CEO, MF, M/O&BD, M/TRS, M/Infra, DG(RPF), DG/Safety, and Secretary Railway Board, New Delhi.
2. AM(C), AM(Traffic), PED/TT(M), PED/Vig, PED/RS(S), EDTC(Rates), ED/BD, EDTT(S), EDTT(F), ED/Coal, ED(Plg.), EDV(T), EDF(C), EDRS(RS), ED/CC, JDF/C, JDTC(R).
3. EDPG/MR, OSD/MR, EDPG/MOSR(R), JDPG/MOSR(S), PSO/CRB, OSD(M/O&BD).

(Ashutosh Mishra)

Jt. Director Freight Marketing